



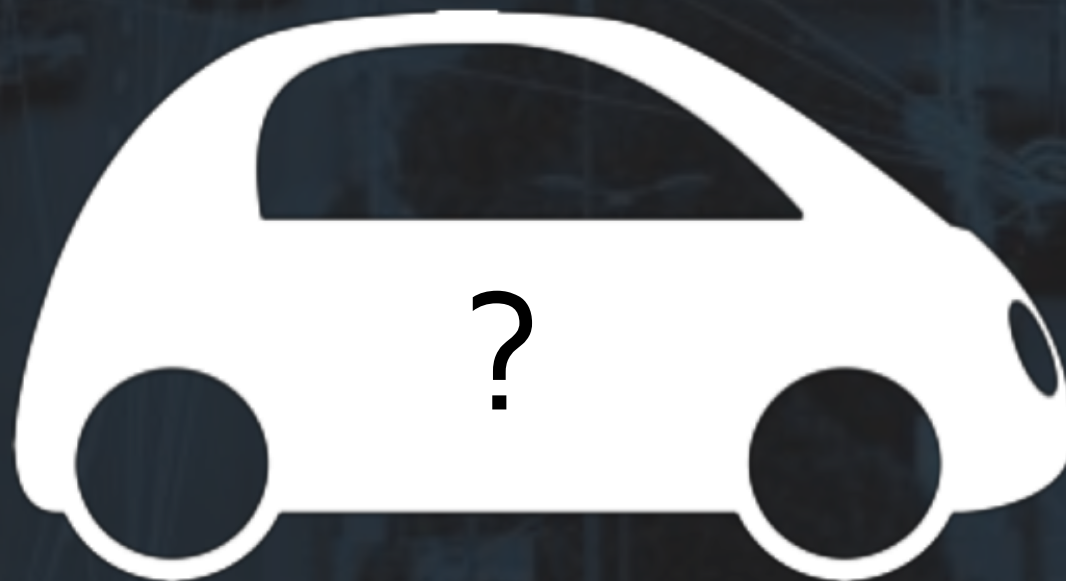
VENIAM®

The Internet of Moving Things:

Vehicle Connectivity, the third pillar of mobility, is already here.

Rui Costa
CTO

rcosta@veniam.com



VEHICLES ARE CHANGING

TODAY



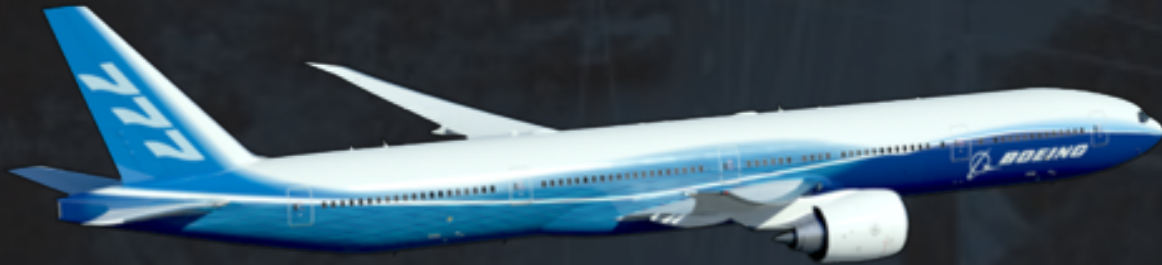
5% content 85% hardware 10% software

2020



20% content 40% hardware 40% software

VEHICLES ARE CHANGING



3.4 million
lines of code

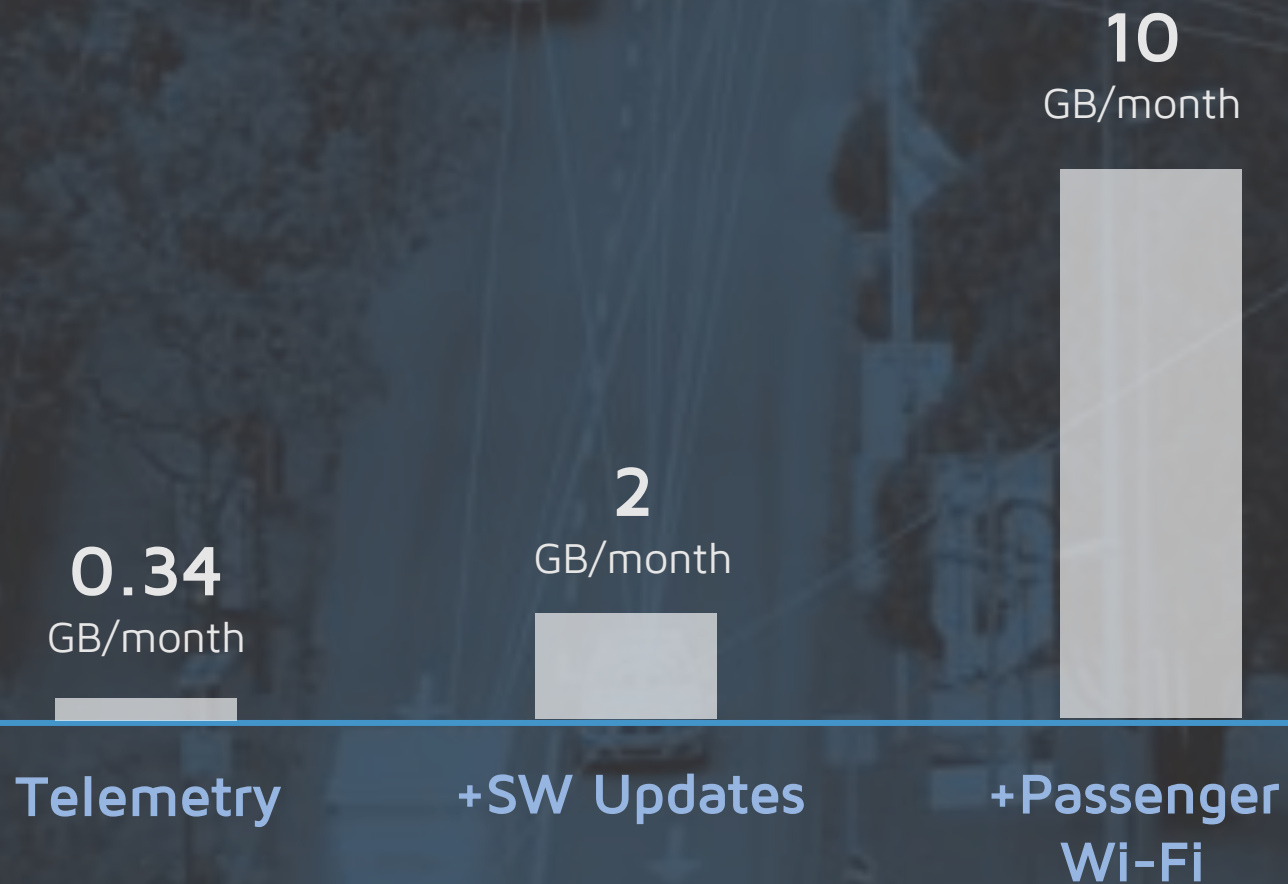


100 million
lines of code

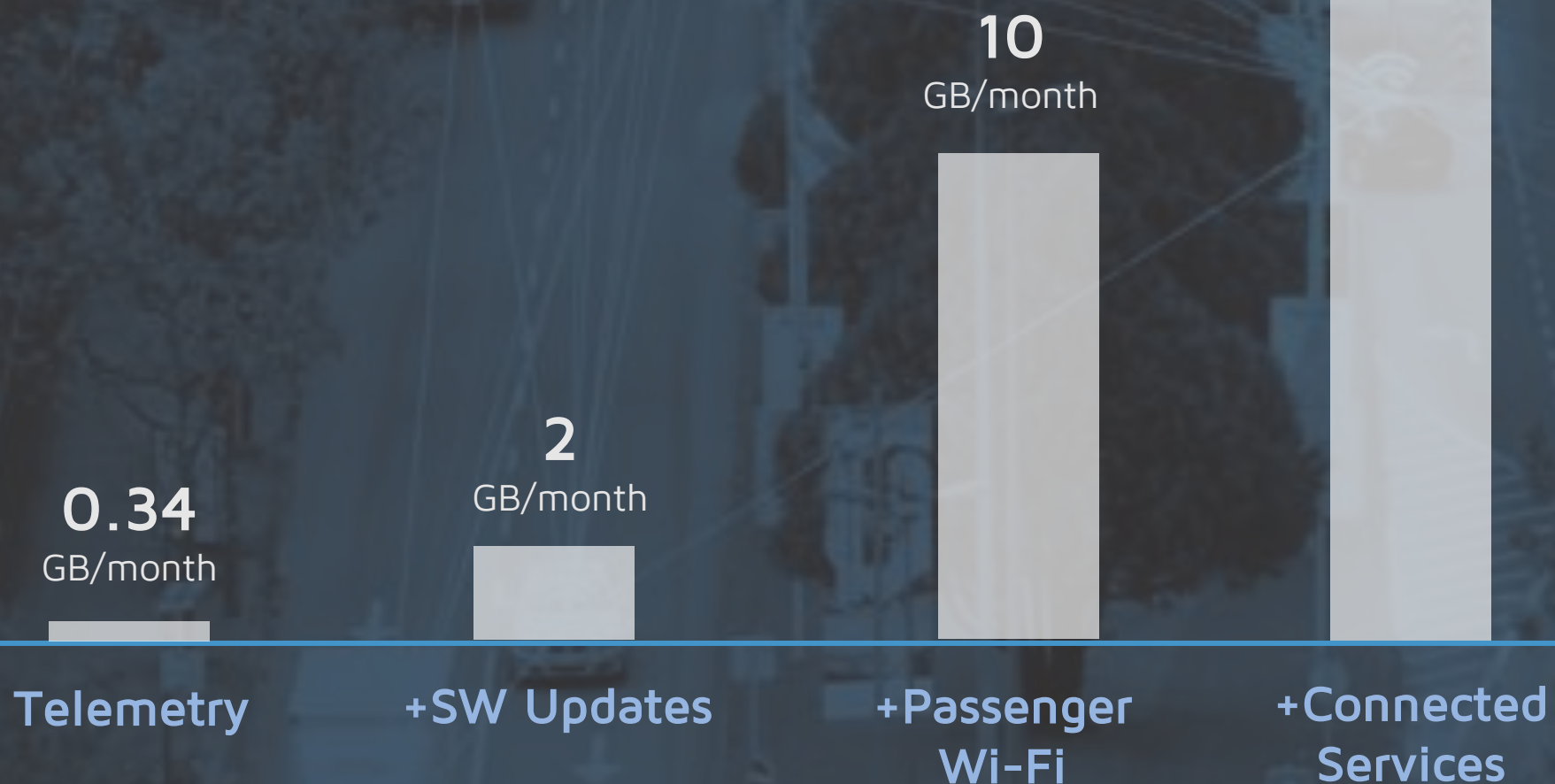
VEHICLES ARE CHANGING

*"Rui, did you know connected vehicles will have
5 times the lines of code than **Facebook** in future?"*

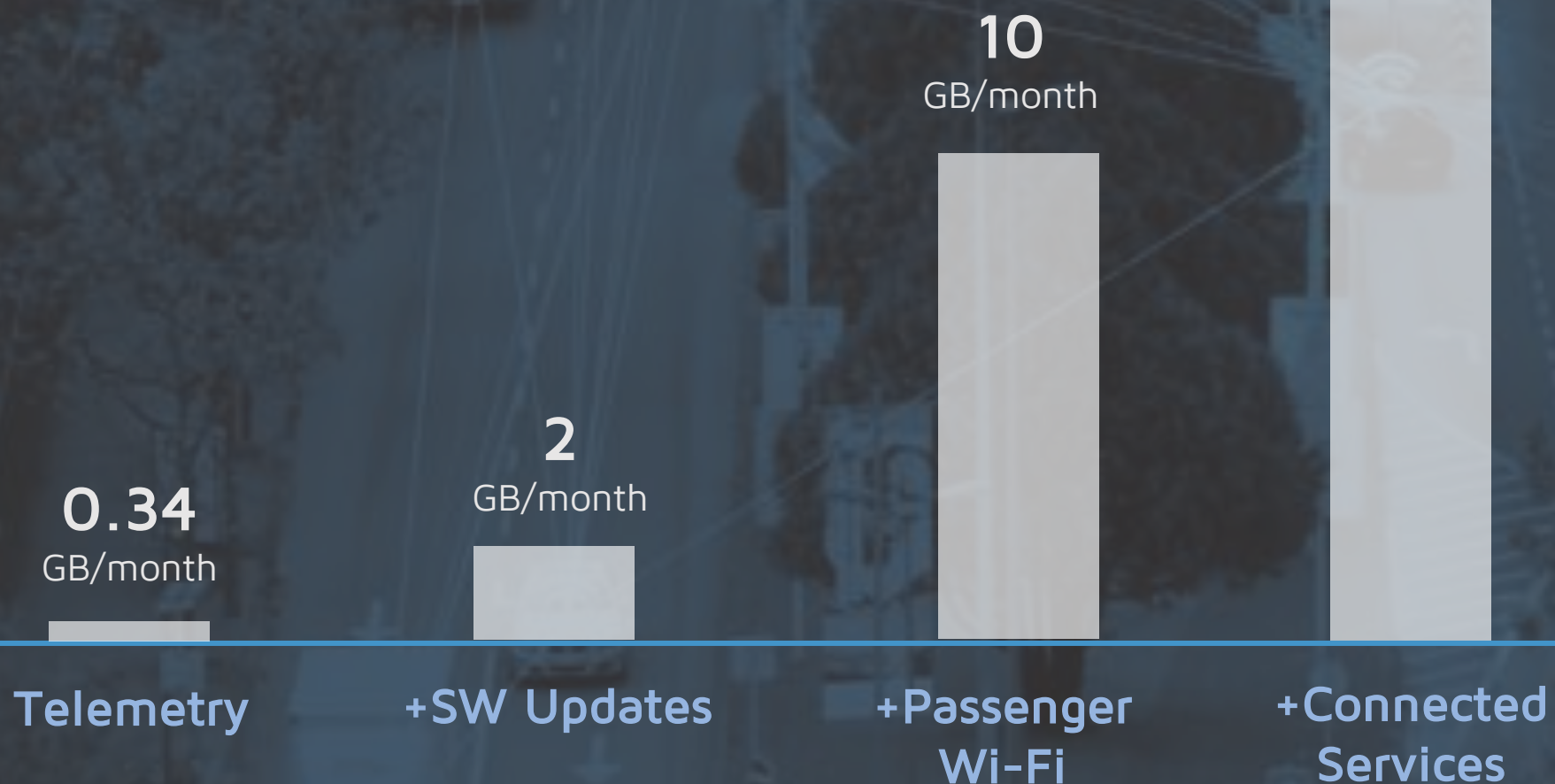
VEHICLES DATA HUNGRY



VEHICLES DATA HUNGRY

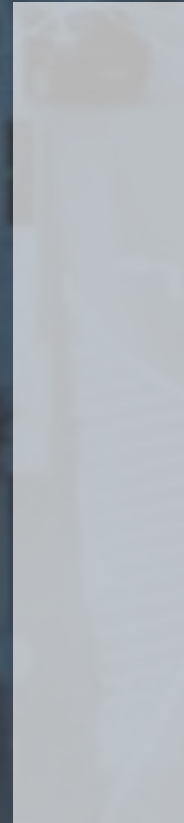


VEHICLES DATA HUNGRY



VEHICLES DATA HUNGRY

50
GB/month



VEHICLES DATA HUNGRY

VEHICLES DATA HUNGRY

30 TB
/month

0.34
GB/month

2
GB/month

10
GB/month

50
GB/month

...

Data needs

Telemetry

+SW Updates

+Passenger
Wi-Fi

+Connected
Services

+ Autonomy

Mobility is changing dramatically

A trillion dollar market re-invented with data and connectivity

STEP 1: THE CONNECTED CAR



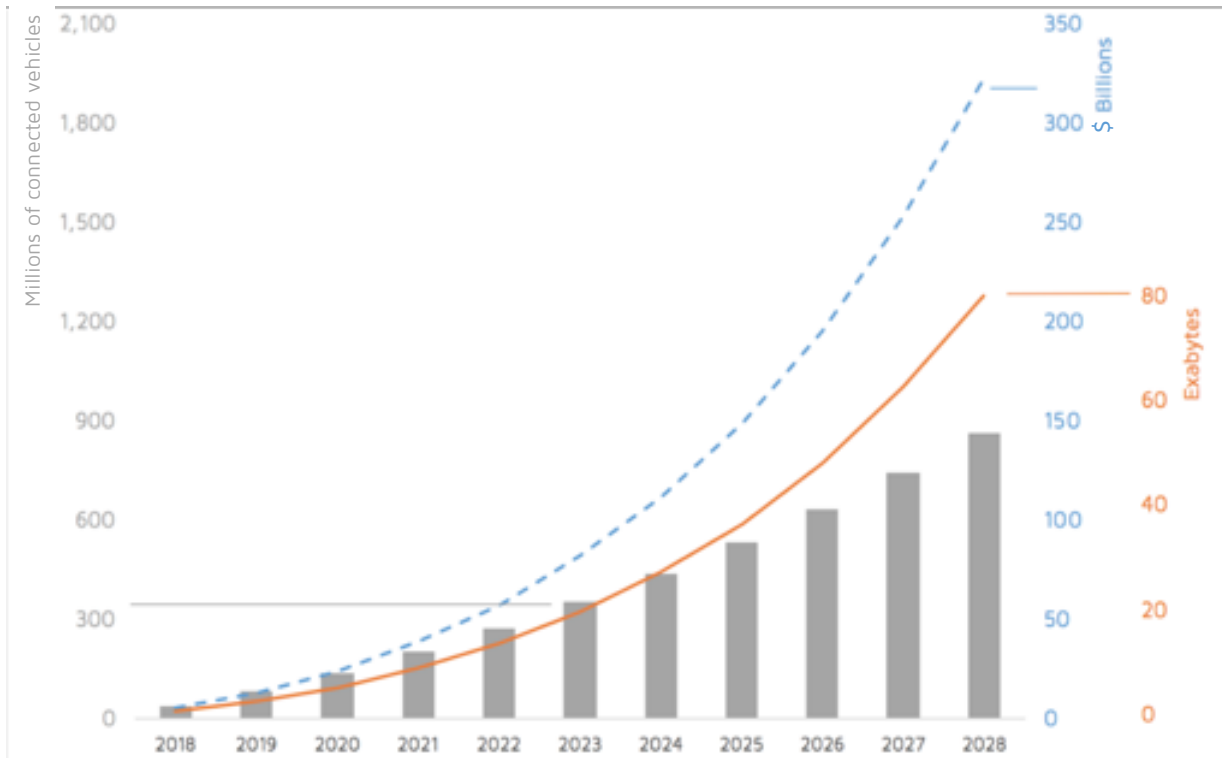
STEP 2: MOBILITY ON DEMAND (MOD)



STEP 3: AUTONOMOUS VEHICLES





Market trends



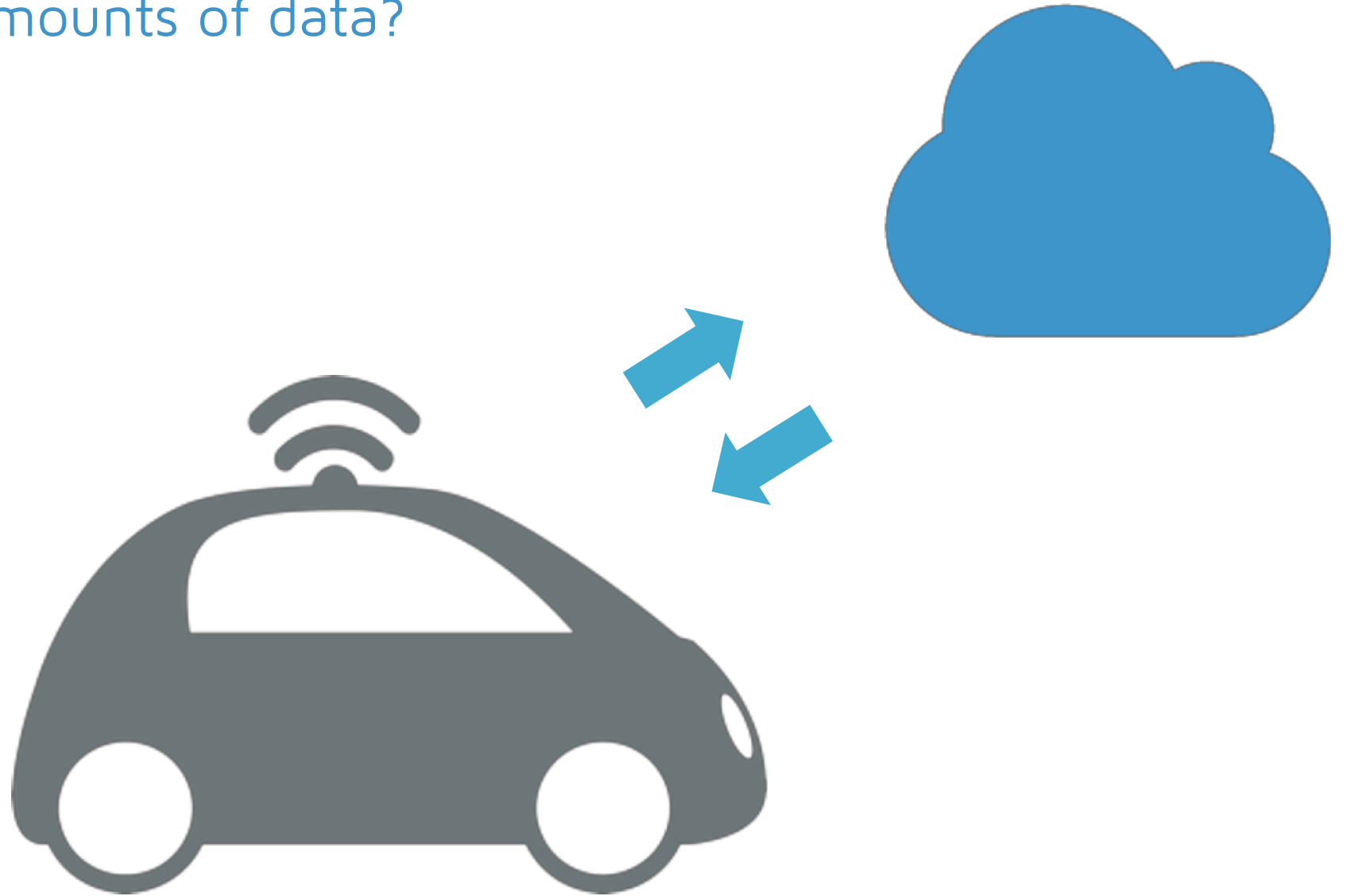
**DATA COSTS ARE
EXPLODING**

**CURRENT NETWORKS DO
NOT SCALE**

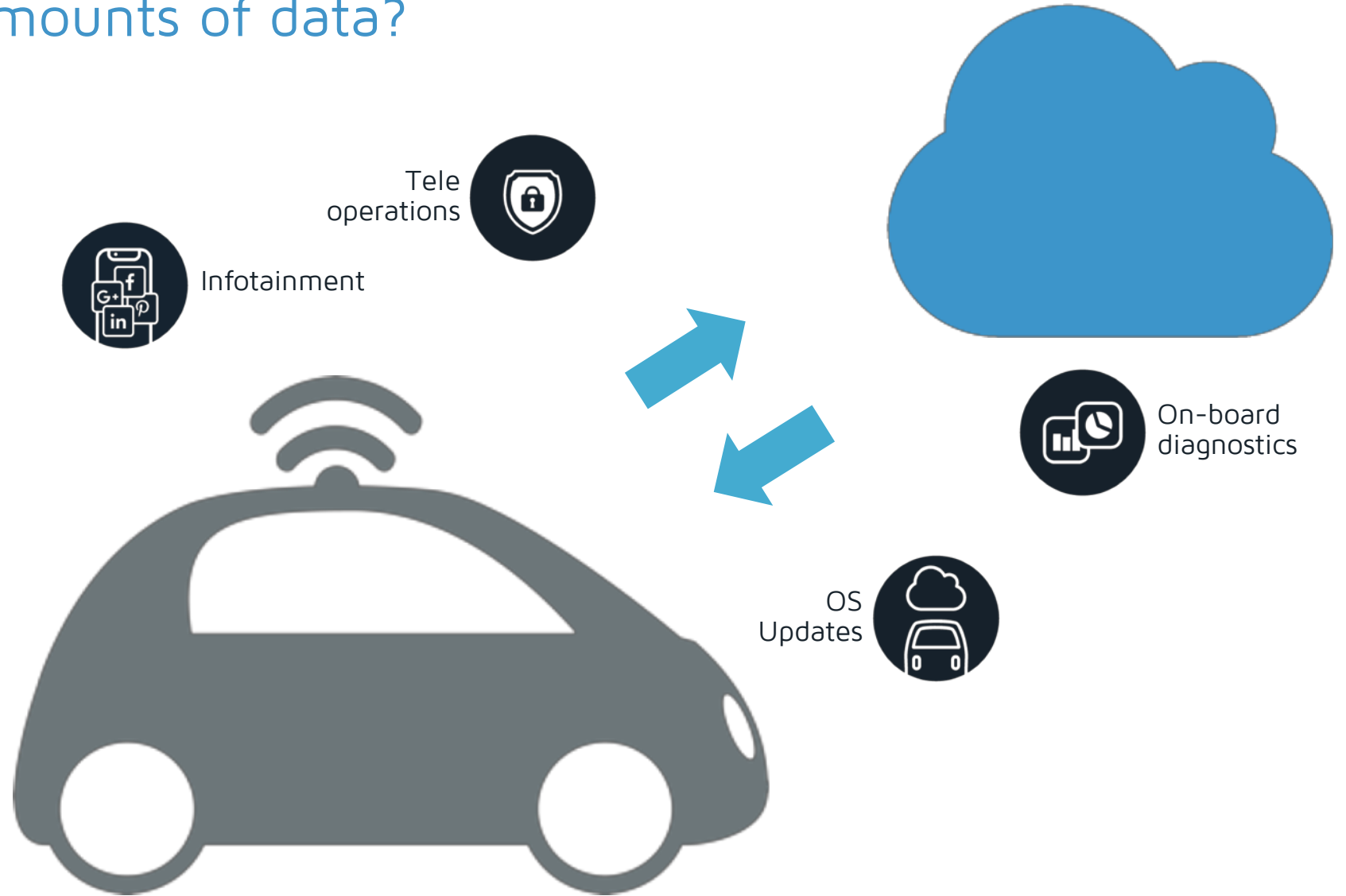
**AUTO OEMS ARE LOOKING
FOR SOLUTIONS TO:**

-  Reduce costs
-  Enable new connected vehicle services
-  Offload data traffic

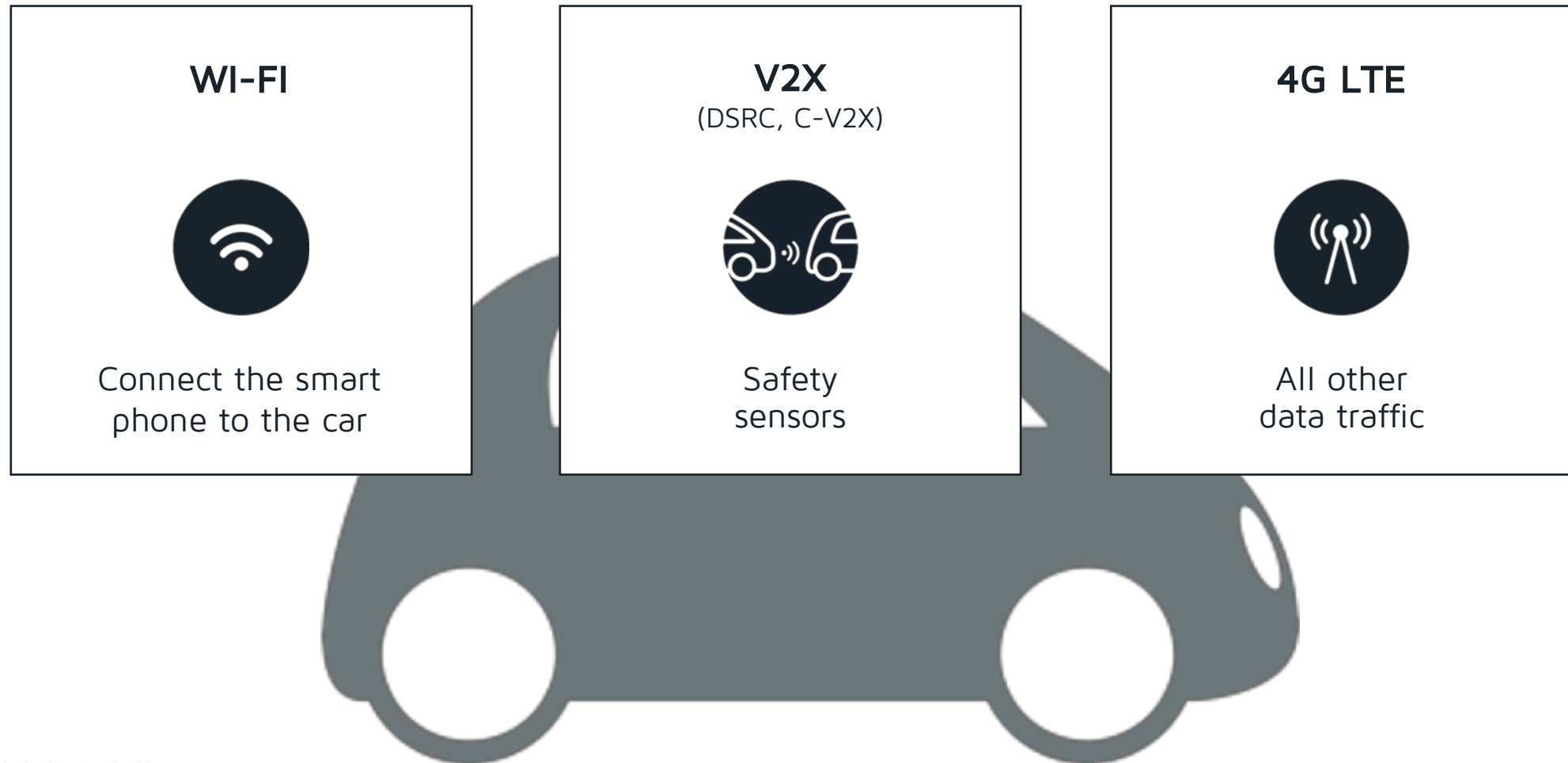
Moving massive amounts of data?

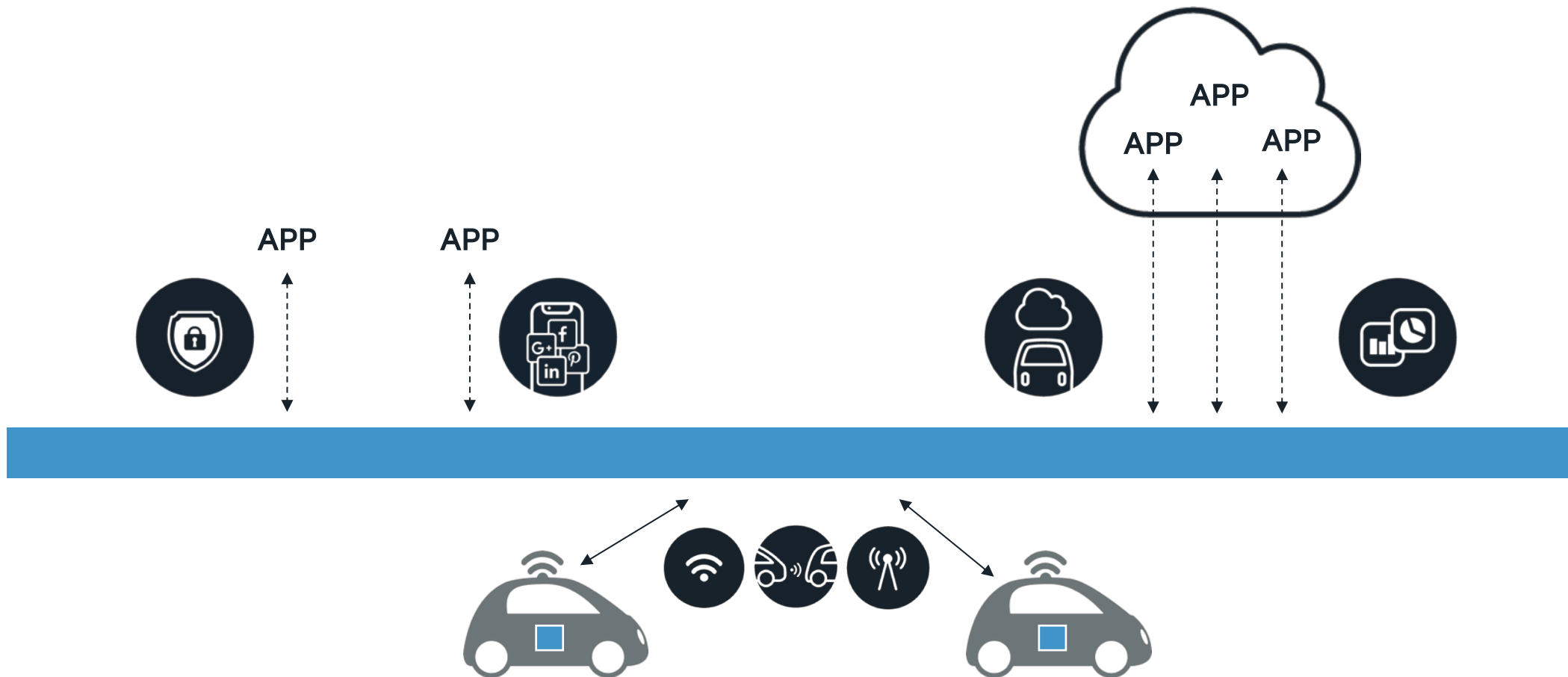


Moving massive amounts of data?



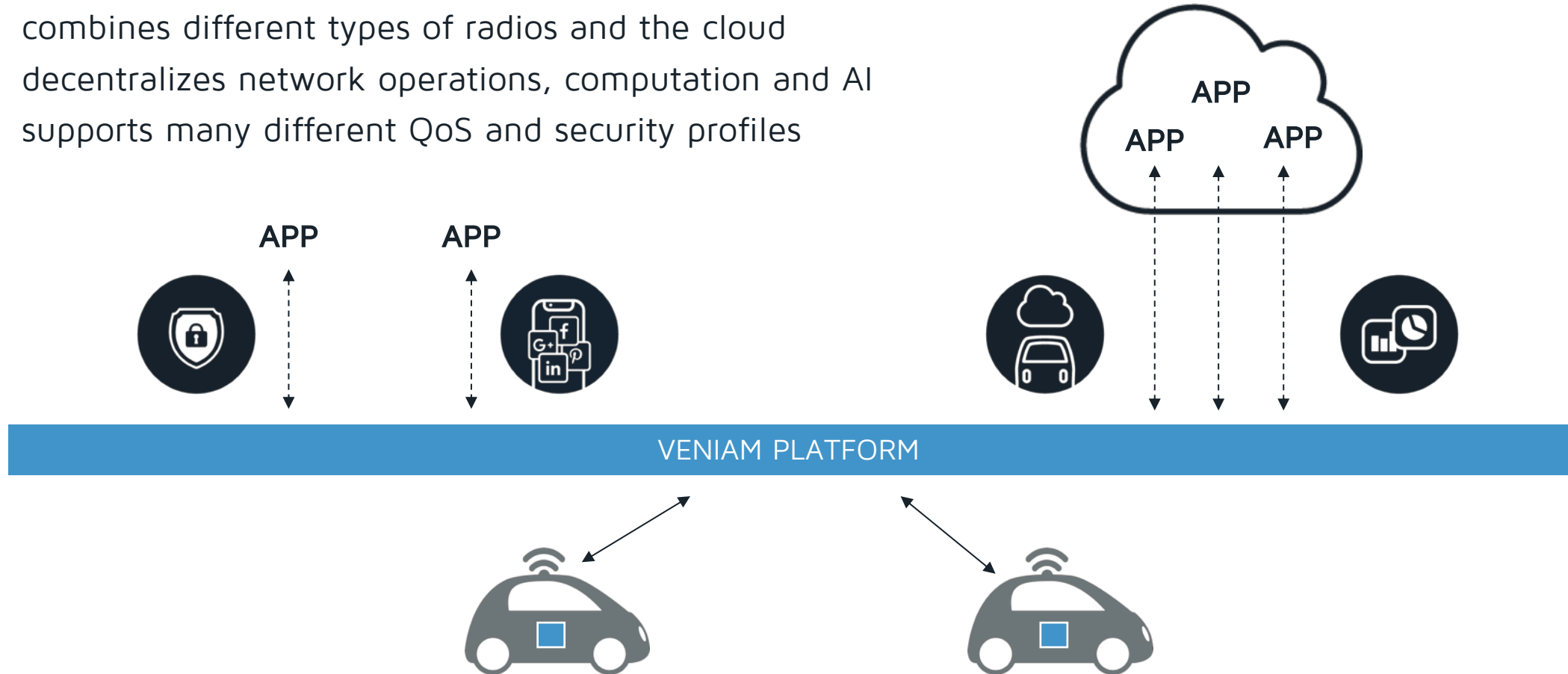
Wireless Interfaces in your car





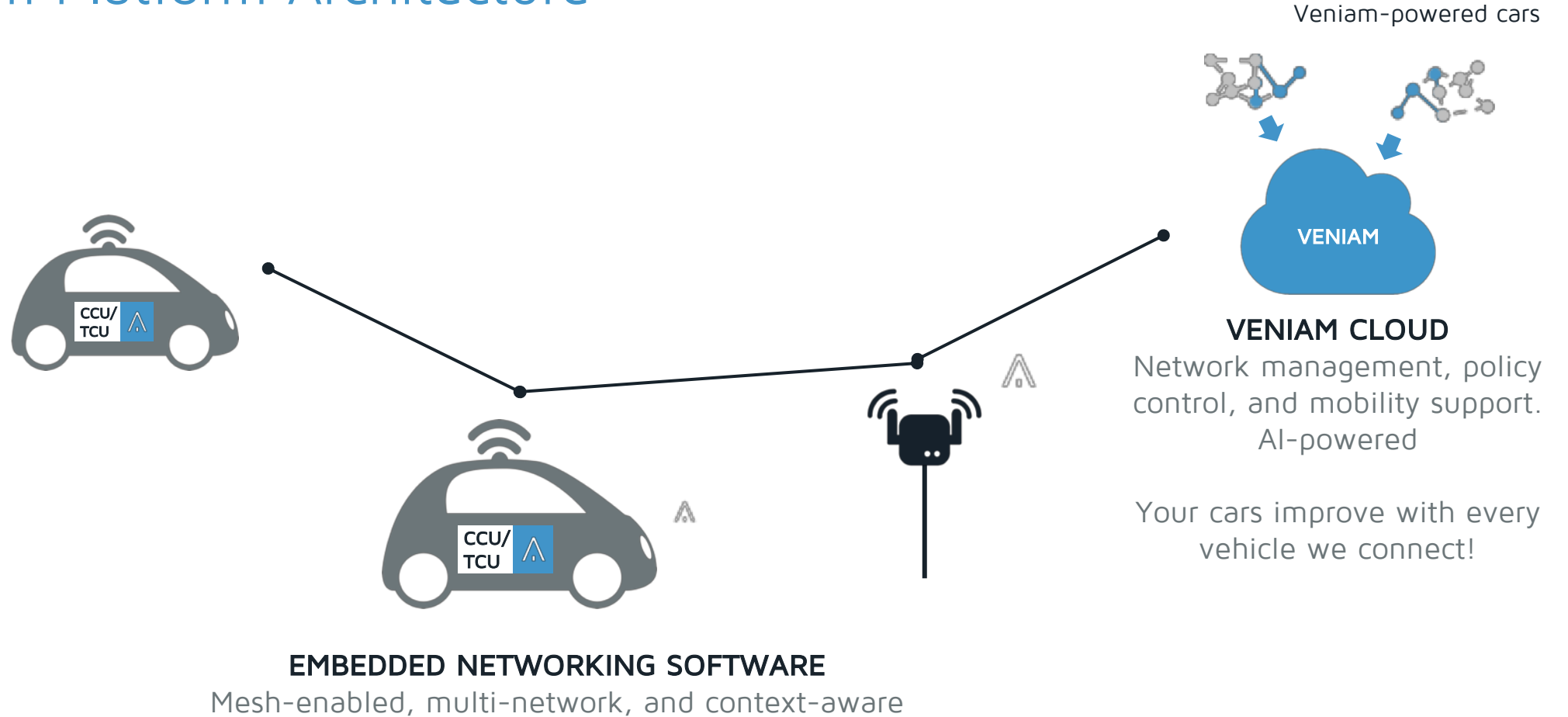
Veniam offers intelligent networking software for auto OEMs

- combines different types of radios and the cloud
- decentralizes network operations, computation and AI
- supports many different QoS and security profiles



**VENIAM MANAGES DATA FLOWS AND ACCESS TO VEHICLE'S
COMMUNICATIONS AND COMPUTING RESOURCES**

Veniam Platform Architecture





Network

ACTIVE CONNECTION

CELL

TOTAL DATA UPLOADED

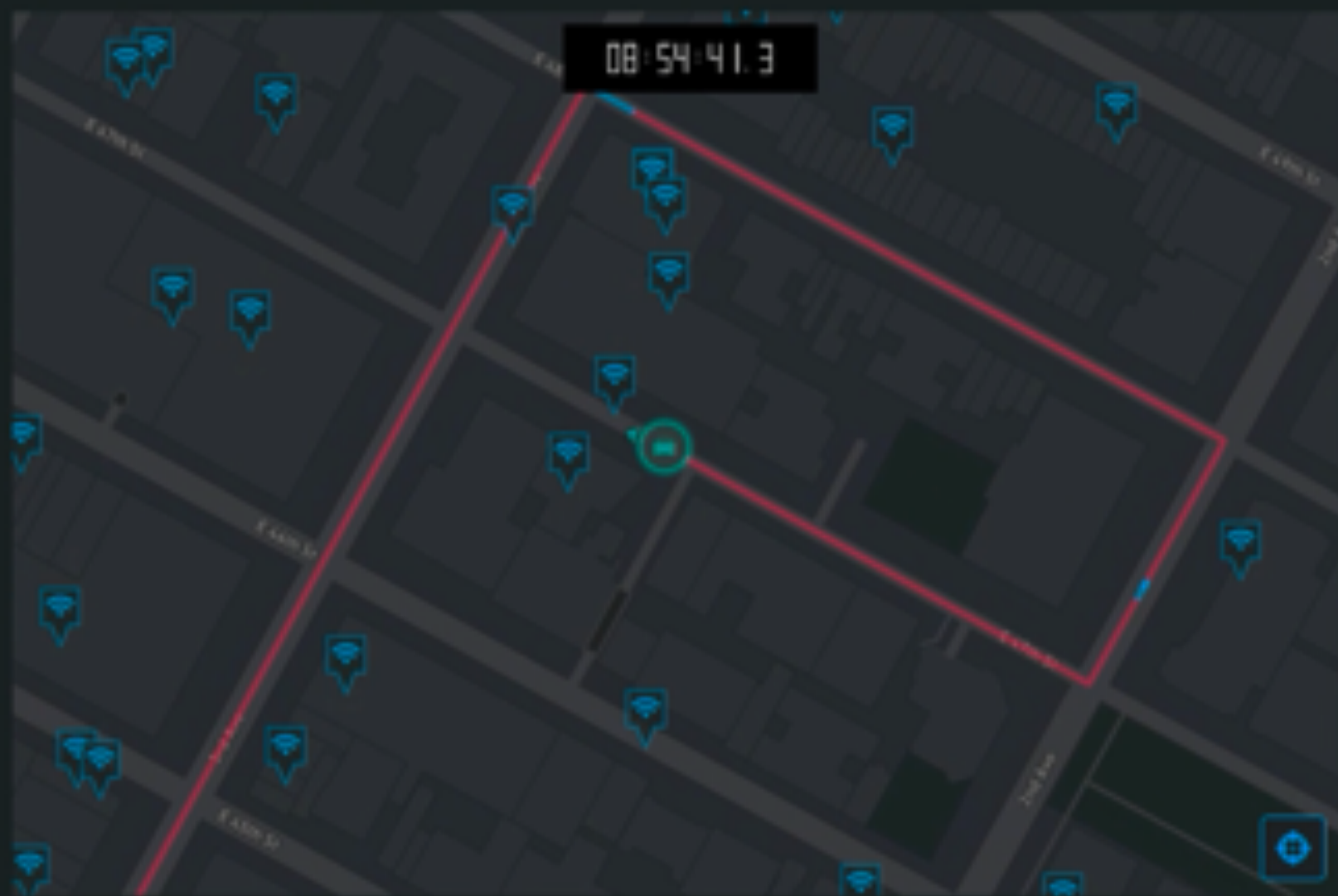
↑ 230 MB

Use-case statistics

TOTAL TIME IN ROUTE

54 MIN

TOTAL TIME CONNECTED TO WI-FI

13 MIN (24 %)

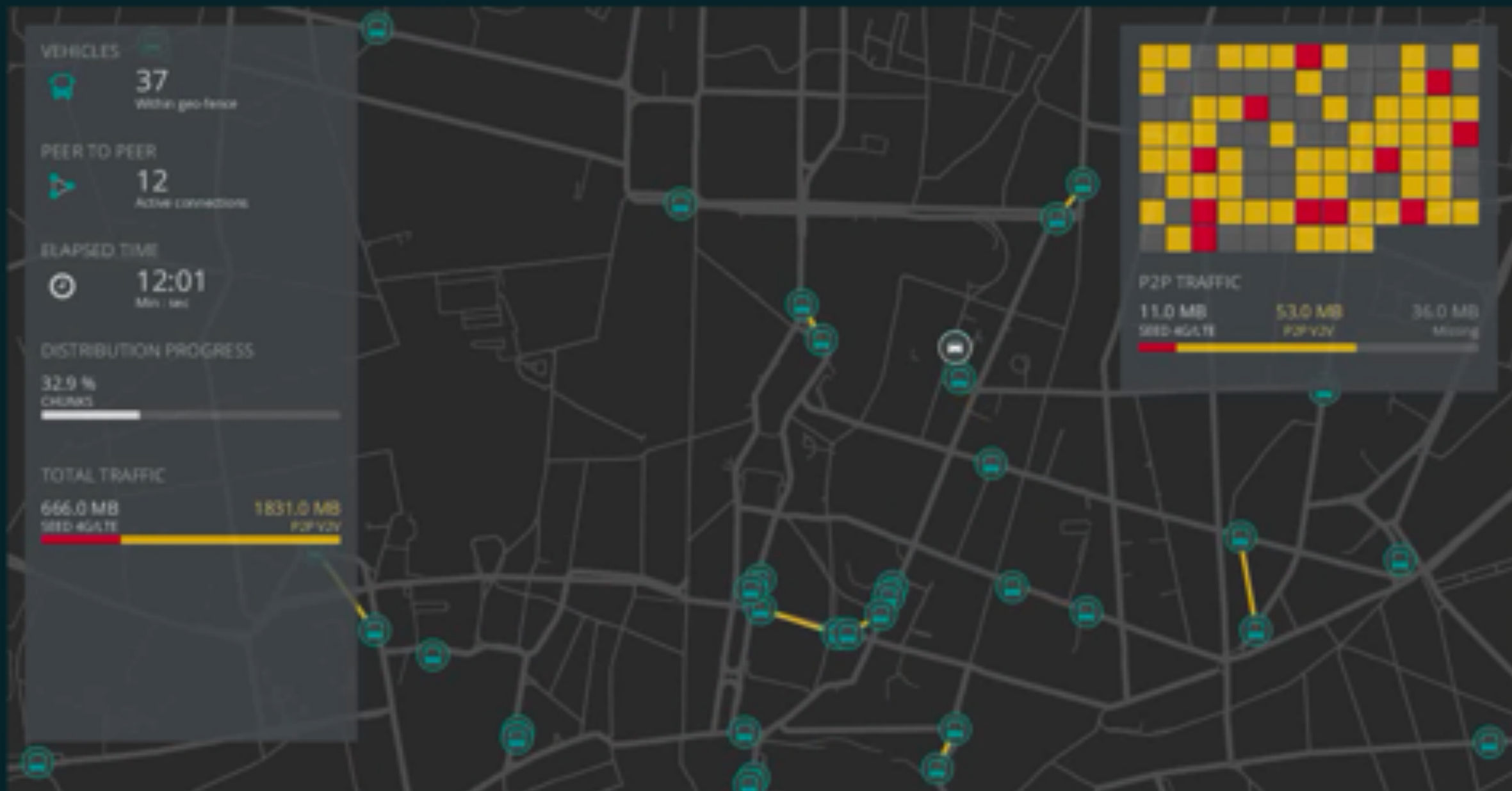
09-Nov-2013 10:42:00

Blue = Single vehicle-to-infrastructure connections

Green & Yellow = Multihop vehicle-to-vehicle connections




Veniam
WORKS





Multi-network mesh
Embedded software
Cloud-based data orchestration



VENIAM

THE INTERNET OF MOVING THINGS

RCOSTA@VENIAM.COM

THANK YOU

WE ARE
HIRING